



**Vice President of Development  
Chicago, IL**

In October 2015, the Emergency Fund and the Chicago Alliance to End Homelessness merged creating All Chicago Making Homelessness History. The merger allowed the two organizations to combine efforts to prevent and end homelessness, remove duplicate efforts, become more administratively efficient and more effectively use limited resources, while maintaining each group's signature program offerings.

On an average night, nearly 5,500 people can be found on Chicago streets and in shelters. Tens of thousands more are just one unexpected setback away from joining them. These are our neighbors; this is our city and together we can ensure that we all have stable homes. All Chicago collaboratively addresses the complex issue of homelessness through Emergency Financial Assistance, Community Partnerships with 43 Chicago agencies, Data Analytics that track Chicago's progress toward system-wide goals of ending homelessness and a Training and Research approach to help its partners apply proven strategies to prevent and end homelessness in Chicago.

The Vice President of Development holds primary responsibility for all aspects of All Chicago's fundraising activities. The Vice President works closely with the CEO and Board of Directors to ensure that development strategies align with the strategic plan and support the growth and financial sustainability of All Chicago. As a member of All Chicago's Leadership Team, the Vice President offers insights and expertise regarding critical decisions about All Chicago's planning and growth. This position also provides leadership to and oversees the professional development of a talented team of three professionals who drive All Chicago's development strategies. The Vice President is also responsible for strategies that position All Chicago as a community leader and raise the organization's profile among the philanthropic community. This person will also work very closely with the Director of Communications and that team around messaging and outreach.

All Chicago seeks a development professional with a minimum of 10 years post-college work experience and at least 5 years in a management position in development. Successful candidates will have a proven track record of success managing a comprehensive development program in a complex organization. Experience with individual giving and major gifts is important.

In addition to the required competencies of an effective executive, All Chicago believes the following attributes are important in the successful candidate:

- Belief in the value of All Chicago's mission to prevent and end homelessness in Chicago.
- Strategic thinker who sees the big picture but also sees and appreciates detailed work.
- Ability to develop a great team, set an example and mentor others.
- Strong project management skills: ability to delegate, meet deadlines and follow through.
- Good communicator; willing to be a public spokesperson for the organization; media relations skills a strong plus.
- Provides outstanding customer service to both internal and external audiences.
- Clear thinker. Able to translate complex ideas into messages that resonate with donors and partners.
- Strong collaborator; clear, responsive and transparent.
- Able to inspire others.
- Innovative; willing to try new things; optimistic.
- Strong work ethic, integrity and committed to the highest ethical standards, with a strong sense of personal and professional accountability.
- Experience with Raiser's Edge and Constant Contact donor database software preferred.

Bachelor's degree is required. Master's degree or CFRE preferred.

### **Compensation and Benefits**

Salary is commensurate with experience. Comprehensive benefits package (with some employee contributions) includes medical, dental, vision insurance and disability. Employer-matched retirement plan. Generous paid leave.

To apply, please submit a current resume and letter of introduction to Kittleman & Associates, LLC at <https://bit.ly/3xjl11p> (click on the Apply button at the bottom of the page).

For more information about All Chicago, visit <https://allchicago.org/>

### **Equal Employment Opportunity Statement:**

**All Chicago values a diverse workplace and strongly encourages women, people of color, LGBTQ individuals, people with disabilities, members of ethnic minorities, foreign-born residents and veterans to apply.** All Chicago is an equal opportunity employer and seeks to employ qualified individuals based on individual merit. All Chicago does not discriminate against any individual with respect to the terms and conditions of employment based on that individual's race, sex, age, religion, color, national origin, disability, genetic information, marital status, veteran status, sexual orientation, gender identity or expression, housing status or any other non-merit factor protected under state, local or federal laws. Equal Employment Opportunity applies to all personnel actions such as recruiting, hiring, compensation, benefits, promotions, training, transfer, termination and opportunities for training. All Chicago is committed to a fair and equitable workplace where everyone is a respected and valued member of the team.