

Strategy 1: Support/Liaison Funders Together to End Homelessness (FTEH)					
Action	Steps	Person/ Organization Responsible	Timeframe	Results	Status
Action Agenda Project Managers collaborate with FTEH	Conduct preliminary meeting with FTEH to introduce the Action Agenda.	Dave Thomas/Maura McCauley	By December 2017	Conducted on December 18, 2017	Completed
	Provide quarterly Action Agenda updates to FTEH	All Chicago/DFSS	Quarterly	First meeting occurred on March 22, 2018	Ongoing
	Educate FTEH on system funding priorities and needs	Keri Lowder/Dave Thomas/Maura McCauley	Jan. - Mar. 2018	Presented June 26, 2018, September 27, 2018	In progress
Create a workplan for how FTEH can align with the Action Agenda	Strategize with AA PMs to determine immediate and long-term funding needs	Keri Lowder/Dave Thomas/Maura McCauley	Jan. - Mar. 2018	Consulted with PM Team on March 19, 2018, Tech roundtable scheduled for November 15, 2018	In progress
	Solicit community feedback on funding priorities	Keri Lowder/Dave Thomas/Maura McCauley	Feb. - Mar. 2018	Consulted with SPC-EC on April 3, 2018	Completed
	Develop draft workplan to be shared with FTEH	Keri Lowder/Dave Thomas/Maura McCauley	Mar. 2018	In development, next meeting October 31, 2018	In progress
	Finalize workplan	Keri Lowder/Dave Thomas/Maura McCauley/FTEH	Oct. - Nov. 2018		

FTEH members participate in workgroups	Workgroups and PMs identify when funders should be asked to participate, as necessary	Project Managers	as needed	Encourged FTEH members to participate at the quartely check-in meeting.	Ongoing
	PMs notify Dave/Maura when the need arises	Project Managers	as needed	Three funders participated in YHDP development process.	Ongoing
	Recruite FTEH members on behalf of PMs and workgroups	Dave Thomas/Maura McCauley	as needed	Two funders serve in the project prioritization workgroup	Ongoing

Strategy 2: Serve as System Funding Strategist

Action	Steps	Person/ Organization Responsible	Timeframe	Results	Status
Prepare and maintain master record of all homeless funds (CoC, city, county, private)	Research all public and private homeless funding sources and annual amounts	Keri Lowder	Oct. -Dec. 2018	In development	In progress
	Compile and categorize sources in a master spreadsheet	Keri Lowder	Oct. - Dec. 2018		
	Share with FTEH and community	Keri Lowder	Jan. - March 2018		
Prepare and execute an annual funding plan	Identify CoC priorities based on Plan 2.0 and emerging/anticipated needs	Keri Lowder/Dave Thomas/Maura McCauley	Annually	In development	In progress
	Annually survey the community for funding gaps	Keri Lowder/Dave Thomas/Maura McCauley	Annually	completed	completed
	Engage the CoC Board to identify and/or shift resources	Dave Thomas/Maura McCauley	as needed	completed	ongoing

Strategy 3: Support Partners as the Action Agenda Becomes Established

Action	Steps	Person/ Organization Responsible	Timeframe	Results	Status
Be available to partner agencies as a fundraising resource, strategist and broker	As needed, hold meetings with partners to discuss fundraising issues/concerns	Project Managers/Dave Thomas/Maura McCauley	as needed		
	Bring the issues/concerns to the PM Team and/or to the FTEH, as appropriate	Dave Thomas/Maura McCauley	as needed		
	Develop and conduct trainings around grantwriting and grant management	Keri Lowder or Consultant	annually		
Reimagine the New Project Workgroup and Evaluation Workgroup to align with FTEH, planning tools and system needs	Develop goals, timeline and training needs for the New Projects Workgroup and Evaluation Workgroup	Dave Thomas/Karen Kowal	Apr. -June 2018	completed	Completed
	Recruit community members for each workgroup	Dave Thomas/Karen Kowal	Apr. - May 2018	completd	Completed
	Hold meetings along with appropriate training for each workgroup	Dave Thomas/Karen Kowal	May - Jul. 2018	completed	Completed
	Develop and execute workplans for each workgroup	Dave Thomas/Karen Kowal	May - Jul. 2018	completed	Completed
	Communicate outcomes and new tools with the CoC Board and community stakeholders	Dave Thomas/Karen Kowal	Jul. - Aug. 2018	completed	Completed
Lead fundraising activities on behalf of the system and partner agencies, when appropriate	After identifying system-wide funding gaps, prospect for appropriate public and private grant opportunities to fill gaps	Keri Lowder or Consultant	as needed		
	Develop strategic partnerships to participate in grant applications	Keri Lowder or Consultant	as needed		